PROCUREMENT REFERENCE POSB 41/2023



BIDDING DOCUMENT FOR THE PROVISION OF STOCK BROKING AND EQUITY ADVISORY SERVICES

DATE OF ISSUE ......21 JULY 2023

CLOSING DATE......28 AUGUST 2023

CLOSING TIME ......1000 HOURS

PROCUREMENT REFERENCE POSB 41/2023

# **Bidding Document for The Provision for Stock Broking and Equity Advisory Services**

Procurement Reference No: POSB 41/2023

Procuring Entity: People's Own Savings Bank of Zimbabwe

(POSB)

Date of Issue: 21 July 2023

Closing Date: 28 August 2023

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### PART 1: REQUEST FOR PROPOSALS PROCEDURES

#### **References:**

References to the Act are to the Public Procurement and Disposal of Public Assets Act [Chapter22:23] and references to the regulations are to the Public Procurement and Disposal of Public Assets (General) Regulations, 2018 (Statutory Instrument No. 5 of 2018). The terms and requirements in the Act and Regulations govern the submission of Proposals and should be read by all Consultants.

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#### **Preparation of Proposals:**

Only consultants registered with the Procurement Regulatory Authority of Zimbabwe in terms of section 4 of the Regulations are eligible to participate.

You are requested to submit a Proposal to provide the consulting services detailed in the Statement of Requirements by submitting separate technical and financial proposals, as detailed below. The standard forms contained within this Request for Proposals may be retyped for completion but the Consultant is responsible for their accurate reproduction.

You are advised to read carefully the complete Request for Proposals document, including the Special Conditions of Contract in Part 3, as well as the Contract Agreement and the General Conditions of Contract for Consultancy Services (available on the Authority's website or on request), before preparing your proposal.

Part 3: Contract Agreement is provided not for completion at this stage but to enable Consultants to note the Contract terms they will enter into if their bid is successful.

### **Preparation of Technical Proposals:**

Technical proposals should contain the following documents and information:

- 1. Fully signed Bid Submission Sheet
- 2. Fully signed Bid Securing declaration form
- 3. Completed Statement of Requirements
- 4. a brief methodology for performing the services;
- 5. a work plan, showing the inputs of all key staff including the team leader;
- 6. Provide qualifications and competencies for the team leader and any key stock brokers who will be assigned to carry out the tasks and responsibilities for POSB on a large scale.
- 7. Provide a comprehensive track record and demonstrable experience of the team leader and each Stock Broker and the firm in conducting similar assignments of the same scope. Include detailed CVs of team leader and key staff who will provide services to POSB.
- 8. Provide a minimum of 4 (four) reference letters from traceable organizations, giving details of contacts, of which at least two (2) letters should be from banks or financial institutions.
- 9. Provide Valid copy of your stock broking license certificate issued by the Securities Exchange Commission
- 10. Copy of your certificate of incorporation

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- 11. Copy of CR14
- 12. Valid Copy of your tax clearance certificate ITF 263
- 13. Proof of valid registration with The Procurement Regulatory Authority of Zimbabwe (PRAZ)
- 14. A clearance letter from NSSA confirming that the company is up to date with its obligations with NSSA if it is a company registered in Zimbabwe.
- 15. Bidders will be required to clearly state their bid validity which will be a minimum of 90 days.

### **Preparation of Financial Proposals:**

Financial proposals should contain the following documents and information:

- 1. the Financial Proposal Submission Sheet in this Part;
- 2. Rates and all necessary charges must be clearly tabulated.

#### **Clarification of Bids**

Clarification of the request for proposals document may be requested in writing by any stock broker up to 11 August 2023 and should be sent to <a href="mailto:procurement@posb.co.zw">procurement@posb.co.zw</a> and marked to the attention of Gibson Sibanda or Kennedy Taonangoro.

#### Validity of Proposals:

The minimum period for which the Consultant's proposal must remain valid is 90 days from the deadline for submission of proposals.

#### Submission of Bids

The technical and financial proposals should be provided in one set of tender documents. The Bidder must mark the subject matter line with the Procurement Reference Number and Description of requirements. The bids shall be submitted electronically through the provided email.

Late bids will be rejected. The Procuring Entity reserves the right to extend the bid submission deadline but will notify all bidders who have made it beyond the screening stage.

Date of deadline: 28 August 2023 10.00 hours

Submission address: <u>tenders@posb.co.zw</u>

Means of acceptance: **Electronically through email** 

NB. The bid submission documents should be scanned as a single document bearing the tender number and description on the tender.

### **Bid opening**

Due to Covid-19 Virus NO bidders and their representatives may witness the opening of bids, which will take place at the submission address immediately following the deadline.

#### **Bid Securing Declaration**

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Any bid not accompanied by a Bid Securing Declaration where this is a requirement of bidding, will be rejected by the Procuring Entity as non-responsive.

The Bid-Securing Declaration of a Joint Venture (JV) must be in the name of the JV that submits the Bid. If the JV has not been legally constituted at the time of bidding, the Bid-Securing Declaration must be in the names of all intended partners.

### **Evaluation of Proposals:**

The evaluation of proposals will use the cost and quality evaluation method as detailed below:

- 1. Preliminary examination to confirm that all documents required have been provided, to confirm the eligibility of consultants and to confirm that the Consultant has accepted all terms and conditions without material deviation or reservation;
- 2. Technical evaluation to assess the technical quality of proposals against the criteria below, to determine the technical score for each proposal and to determine which proposals reach the minimum technical score given below; and
- 3. Financial evaluation to determine the financial score of each proposal, to weight the technical and financial scores and to determine the total score of each proposal.

Proposals failing any stage will be eliminated and not considered in subsequent stages.

#### **Technical Evaluation Criteria:**

Proposals will be awarded scores out of the maximum number of points indicated below for each of the following criteria: Bidders are requested to provide all information and supporting documentation as outlined under **Preparation of Technical Proposals to ensure that evaluators base their adjudication on objective information.** 

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### **TECHNICAL EVALUATION**

CRITERIA	Score
Specific qualifications relevant in	10
Stockbroking – Team Leader	
Undergraduate degree [3], Post graduate qualification [4] and	
professional affiliations, or equivalent [3]	
Specific qualifications relevant in	10
Stockbroking for 2 - Key staff members proposed to work on POSB	
assignments.	
(Excluding team leader)	
Undergraduate degree [2], Post graduate qualification [2] and	
professional affiliations, or equivalent [1]	
Specific Experience of Team Leader in securities dealing.	8
Managing director: 0-5years = [2] 6-10years = [5] Above 10yrs = [8]	
Specific Experience of 2 Key personnel in securities dealing:	12
0-5years = [2]	
6-10years = [5] Above 10years <b>=</b> [6]	
Experience in consultancy/advisory services – Team Leader	10
1 Point for each year in consultancy up to a maximum of 10 years	
Experience in consultancy/advisory services 2 key personnel	10
0.50 for each year in consultancy up to a maximum of 10 years.	
Organizational Experience	10
1 point for each year post incorporation.	
Gender Balance of key personnel	4
[2] For every female employee in the team	
Quality of References (Minimum of 4 references with at least 2 from the	16
financial sector)	
Blue chip companies [4]	
Commercial banks [4]	
Other financial companies [4]	
Ordinary companies [2]	

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Records of Research capabilities (Provide Proof of Updated Market research and analysis conducted by the company in the last 3 years)	10
TOTAL:	100

The minimum technical qualifying score required to pass the technical evaluation is 70 points.

#### **Financial Criteria:**

"Financial scores will be determined by awarding 100 points to the lowest priced proposal and giving all other proposals a score which is proportionate to this.

Total scores will be determined using a weighting of 80% for technical proposals and a weighting of 20% for financial proposals."

#### **Review by the Special Procurement Oversight Committee**

Section 54 of the Act provides for review by the Special Procurement Oversight Committee for certain especially sensitive or especially valuable contracts. This contract will not be subject to review by the Special Procurement Oversight Committee in terms of section 10(5) of and the Second Schedule to the Regulations.

#### **Bid Currency:**

Bids should be priced in both the United States Dollars. The currency of evaluation will be the United States Dollars.

Bidders to observe Section 3 (4) of the Public Procurement & Disposal of Public Assets Act (Chapter 22:23) which states that "If any professional services are to be procured from any person who is bound by a statutory tariff in relation to that profession or service, this Act shall apply so as not to require that person to be so bound and no adverse consequences shall be visited upon that person for not adhering to such tariff"

#### **Payment Currency:**

Payment will be processed in ZWL\$ using the prevailing interbank rate at the time of payment processing.

#### Award of contract:

Award of contract will be by placement of a contract in accordance with Part 3 of this Request for Proposals. The proposed award of contract will be by issue of a Notification of Contract Award in terms of section 55 of the Act which will be effective until signature of the contract documents in accordance with Part 3: Contract. Unsuccessful Consultants will receive the Notification of Contract Award and, if they consider they have suffered prejudice from the process, they may, within 14 days of receiving this Notification, submit to the Procuring Entity a Challenge in terms of section 73 of the Act, subject to payment of the applicable fee set out in section 44 of and the Third Schedule to the Regulations.

The contract will only be valid subject to payment of annual contract administration fees in line with Part V of the Fifth Schedule to the Regulations.

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### Right to Reject:

The Procuring Entity reserves the right to accept or reject any proposal or to cancel the procurement process and reject all proposals at any time prior to contract award.

#### **Corrupt Practices:**

The Government of Zimbabwe requires that Procuring Entities, as well as Consultants, observe the highest standard of ethics during the procurement and execution of contracts. In pursuit of this policy:

- 1. the Procuring Entity will reject a recommendation for award if it determines that the Consultant recommended for award has, directly or through an agent, engaged in corrupt, fraudulent, collusive, coercive or obstructive practices in competing for the Contract or been declared ineligible to be awarded a procurement contract under section 99 of the Act; a definition of these terms is found in clause 1.9 of the GCC:
- 2. the Authority may under Section 72 (6) of the Act impose the debarment sanctions under section 74(1) of the Regulations;
- 3. in accordance with section 42 of the Regulations, submission of a bid will be deemed to be an undertaking on behalf of the Consultant to accept the responsibilities described in clause 1.1 of the GCC; and
- 4. Any conflict of interest on the part of the Consultant must be declared.

### **Declaration by the Accounting Officer**

I declare that the procurement is based on neutral and fair technical requirements and bidder qualifications.

G. Changunda

Signature ...... Date

**Chief Executive Officer** 

Signed on 21 Jul 2023, 5:17 PM CAT

**Company Stamp** 

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### **Bid-Securing Declaration**

{The Bidder must fill in this Form in accordance with the instructions indicated, where it has been stated in the Bidding Procedures that a Bid-Securing Declaration is a requirement of bidding}.

Procurement Reference number:	
Date:	[date (in day, month and year format)]
Bidder's Reference Number:	
To: {full name of Procuring Entity}	

We, the undersigned, declare that:

We understand that, according to the terms and conditions of your bidding documents, bids must be supported by a Bid-Securing Declaration.

We accept that we may be debarred from bidding for any contract with a Procuring Entity in Zimbabwe for a period of time to be determined by the Authority, if we are in breach of our obligation(s) under the bidding conditions, because:

- (a) We have withdrawn our Bid during the period of Bid validity; or
- (b) Having been notified of the acceptance of our Bid by the Procuring Entity during the period of bid validity, we fail or refuse to execute the Contract.

We understand this Bid Securing Declaration will expire if we are not the successful Bidder, either when we receive your notification to us of the name of the successful Bidder, or twenty-eight days after the expiration of our Bid, whichever is the earlier.

Signed		Name:	
In capacity of:		Date:	(DD/MM/YY)
Duly authorise	ed for and on behalf of:		
Company			
Address:			
Corporate Seal (where appropriate)			

{Note: In case of a Joint Venture, the Bid Securing Declaration must be in the name of all the partners to the Joint Venture that submits the Bid.}

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Procurement Reference Number:

Subject of Procurement:

Document referenced above.

Bidder's Reference Number:

Name of Bidder:

Date of Bid:

correct.

### **Bid Submission Sheet**

{Note to Bidders: Complete this form with all the requested details and submit it as the first page of your Bid. Attach the completed Statement of Requirements and any other documents requested in Part 1. Ensure that your Bid is authorised in the signature block below. A signature and authorisation on this form will confirm that the terms and conditions of this Bid prevail over any attachments. If your Bid is not authorised, it may be rejected. If the Bidder is a Joint Venture (JV), the Bid must be signed by an authorized representative of the JV on behalf of the JV, and so as to be legally binding on all the members as evidenced by a power of attorney signed by their legally authorized representatives.

Bidders must mark as "CONFIDENTIAL" information in their Bids which is confidential to their business. This may include proprietary information, trade secrets or commercial or financially sensitive information}.

We offer to supply the items listed in the attached Statement of Requirements, at the prices indicated on the attached Price Schedule and in accordance with the terms and conditions stated in your Bidding

We declare that we are not debarred from bidding and that the documents we submit are true and

We confirm that we meet the eligibility criteria specified in Part 1: Procedures of Bidding.

Th	e validity perio	od of our bid is: {days} from the	he date of s	ubmission.
		the prices quoted in the attached Price riod and will not be subject to revision		
Bi	d Authorised	l by:		
	Signature		Name:	
	<b>Position:</b>		Date:	(DD/MM/YY)
	Authorised	for and on behalf of:		
	Company		• • • • • • • • • • • • • • • • • • • •	
	Address:			

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## **Technical Proposal Submission Sheet**

{Note to Consultants: Complete this form with all the requested details and submit it as the first page of your technical proposal, with the documents requested in Part 1 attached. Ensure that your proposal is authorised in the signature block below. A signature and authorisation on this form will confirm that the terms and conditions of this RFP prevail over any attachments. If your proposal is not authorised, it may be rejected.

(NI) d D:1 d1 : 11

In case the Consultant is a Joint Venture (JV), the Bid must be signed by an authorized representative of the JV on behalf of the JV, and so as to be legally binding on all the members as evidenced by a power of attorney signed by their legally authorized representatives.}
Procurement Reference Number:
Subject of Procurement:
Name of Consultant:
Consultant's Reference Number:
Date of Technical Proposal:
We offer to provide the services described in the Statement of Requirements, in accordance with the terms and conditions stated in your Request for Proposals referenced above.
We confirm that we are eligible to participate in public procurement and meet the eligibility criteria specified in Part 1: Proposal Procedures of your Request for Proposals.
The validity period of our proposal is: .days from the date of the submission.
We submit on the attached Appendices the evidence to demonstrate our suitability to perform the required services:
Appendix A: Methodology and Work Plan;
Appendix B: Experience and Qualifications.
We understand that the proposals in these Appendices, if approved or as amended, will be included in the Contract Appendices and shall form a contractual commitment.
We enclose a separately sealed financial proposal.
We declare that we are not debarred from bidding and that the documents we submit are true and correct.
Technical Proposal Authorised By:
Signed Name:
In capacity of: Date:(DD/MM/YY)
Duly authorised for and on behalf of:

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Firm	
Address:	
Corporate Sea	al (where appropriate)

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### **Financial Proposal Submission Sheet**

{Note to Consultants: Complete this form with all the requested details and submit it as the first page of your financial proposal, with the documents requested above attached. Ensure that your proposal is authorised in the signature block below. A signature and authorisation on this form will confirm that the terms and conditions of this RFP prevail over any attachments. If your proposal is not authorised, it may be rejected. The total price of the proposal should be expressed in a currency permitted in the SCC}.

In case the Consultant is a Joint Venture (JV), the Bid must be signed by an authorized representative of the JV on behalf of the JV, and so as to be legally binding on all the members as evidenced by a power of attorney signed by their legally authorized representatives.

Procurement Reference Number:	
Subject of Procurement:	
Name of Consultant:	
Consultant's Reference Number:	
Date of Financial Proposal:	
The total price of our proposal is: aramounts}	and {insert currencies and
We confirm that the rates quoted in our Financial Propovalidity period and will not be subject to revision or var	
Financial Proposal Authorised By:	
Signed	Name:
In capacity of:	<b>Date:</b> ( <i>DD/MM/YY</i> )
Duly authorised for and on behalf of:	
Firm	
Address:	
Corporate Seal (where appropriate)	

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## **Summary of Costs**

{Complete this form to summarise all the costs together from the breakdown of costs and submit it as part of your financial proposal.

Item	Costs
	[Indicate Currency]
Fees	
Reimbursable Costs	
VAT	
Total Cost of Financial Proposal <sup>1</sup>	

1 The total cost must coincide with the sum in the Financial Proposal Submission Sheet.

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### Appendix A: Methodology and Work Plan

{Describe the methodology and work plan you would propose to use in meeting the requirements in the statement of requirements in Part 2.}

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### **Appendix B: Experience and qualifications**

{Provide background information about the consultancy firm that is bidding for the Contract and of any other firm that is associated with this bid. State whether any of the required services will be sub-contracted. Describe the experience of the firm in performing similar consultancy Contracts, if so required by the instructions in Part 1.

Name the key personnel who will perform the requirements under the Contract, their proposed period of engagement, including working hours and holidays, and describe their qualifications and experience in working on similar Contracts, distinguishing between foreign consultants and national (Zimbabwean) consultants. Describe any intended transfer of knowledge to consultants and other personnel in Zimbabwe and how this transfer will be achieved.}

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## **PART 2: STATEMENT OF REQUIREMENTS**

### PROVISION OF STOCK BROKING AND EQUITIES ADVISORY

The People's Own Savings Bank of Zimbabwe (POSB) wishes to engage consulting firms or Stock Brokers with valid membership with the Zimbabwe Stock Exchange in relation to the provision of stock broking and equities advisory services for a period of one year with an option for renewal. The Consulting firm or Stock Broker will be responsible for assisting in facilitating the trading (buying and selling) of listed shares and offering advisory services on the same and similar services on a need basis.

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## B: Key Personnel

[State the title, agreed job description, minimum qualification and estimated period of engagement in the carrying out of the Services of each of the Consultant's Key Personnel as guided in the given schedule.]

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### **PART 3 CONTRACT**

### **Contract Agreement**

#### **Procurement Reference:**

THIS CONTRACT AGREEMENT is made the [insert: date] day of [insert: month], [insert: year].

#### **BETWEEN**

- (1) [insert complete name of Procuring Entity], a [insert description of type of legal entity, for example, an agency of the Ministry of .... of the Government of Zimbabwe, or corporation incorporated under the laws of Zimbabwe] and having its principal place of business at [insert full postal address of Procuring Entity] (hereinafter called "the Procuring Entity"), and
- (2) [insert name of Contractor], a corporation incorporated under the laws of [insert: country of Contractor] and having its principal place of business at [insert full postal address of Contractor] (hereinafter called "the Contractor").

WHEREAS the Procuring Entity invited Bids for certain Goods and ancillary services, viz., [insert brief description of Goods and Services] and has accepted a Bid by the Contractor for the supply of those Goods and Services in the sum of [insert Contract Price in words and figures, expressed in the Contract currency] (hereinafter called "the Contract Price").

### NOW THIS AGREEMENT WITNESSETH AS FOLLOWS:

- 1. In this Agreement words and expressions shall have the same meanings as are assigned to them in the General and Special Conditions of Contract referred to below.
- 2. The following documents shall constitute the Contract between the Procuring Entity and the Contractor, and each shall be read and construed as an integral part of the Contract:
  - (a) This Contract Agreement;
  - (b) Special Conditions of Contract;
  - (c) General Conditions of Contract;
  - (d) Technical Requirements (including Schedule of Requirements and Technical Specifications);
  - (e) The Contractor's Bid, original Price Schedules and Delivery Schedule;
  - (f) The Procuring Entity's Notification of Contract Award;
  - (g) [Add here any other document(s)].

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- 3. This Contract Agreement shall prevail over all other Contract Documents. In the event of any discrepancy or inconsistency within the Contract Documents, then the documents shall prevail in the order listed above.
- 4. In consideration of the payments to be made by the Procuring Entity to the Contractor as mentioned below, the Contractor hereby agrees with the Procuring Entity to provide the Goods and Services and to remedy any defects in them in conformity with the Contract.
- 5. The Procuring Entity hereby agrees to pay the Contractor in consideration of the provision of the Goods and Services and the remedying of any defects in them, the Contract Price or such other sum as may become payable under the Contract at the times and in the manner prescribed by the Contract.

IN WITNESS whereof the parties hereto have caused this Agreement to be executed in accordance with the laws of Zimbabwe on the day, month and year indicated above.

### For and on behalf of the Procuring Entity

Signed:	
Name:	
In the capacity of:	[Title or other appropriate designation]
For and on behalf of	the Contractor
For and on behalf of Signed:	the Contractor
	the Contractor

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### **General Conditions of Contract**

Any resulting contract is subject to the Zimbabwe General Conditions of Contract (GCC) for the Procurement of Goods (copy available on request) except where modified by the Special Conditions below.

### **Special Conditions of Contract**

Procurement Reference Number:	
1 10 0 001 0 111 0 110 1 0 1 0 110 0 1 1 0 1110 0 1 1	

The clause numbers given in the first column correspond with the relevant clause number of the General Conditions of Contract.

GCC reference	Special Conditions	
GCC 7.5	Eligible Countries: All countries are eligible, except for [list countries].	
GCC 8.1	<b>Notices:</b> Any notice shall be sent to the following addresses:	
	For the Procuring Entity, the address shall be as given in the Contract document and the contact shall be [state name of contact and the location where he/she can be found].	
	For the Contractor, the address shall be as given in the Bid and the contact shall be	
	{state name of contact}	
GCC 19.1	<b>Liquidated Damages:</b> Liquidated Damages in terms of section 88 of the Act shall/shall not [delete as appropriate] apply. [Where applicable, state the percentage of the delivered price of the delayed Goods or unperformed Services for each week or part thereof of delay until actual delivery or performance, up to a maximum deduction after which the Contract may be terminated. State the terms of liquidated damages by specifying the details as required in section 88 of the Act.]	

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#### GCC 21.2

**Packing, Marking and Documentation:** The goods shall meet the following special packing requirements in addition to the general requirements stated in GCC clause 21.1 [State any special packing requirements]

The documents to be furnished by the Contractor are:

[insert the required documents, such as a negotiable bill of lading, a non-negotiable sea way bill, an airway bill, a railway consignment note, a road consignment note, insurance certificate, Manufacturer's or Contractor's warranty certificate, inspection certificate issued by nominated inspection agency, Contractor's factory shipping details etc]

### Sample provision - For Goods supplied from abroad:

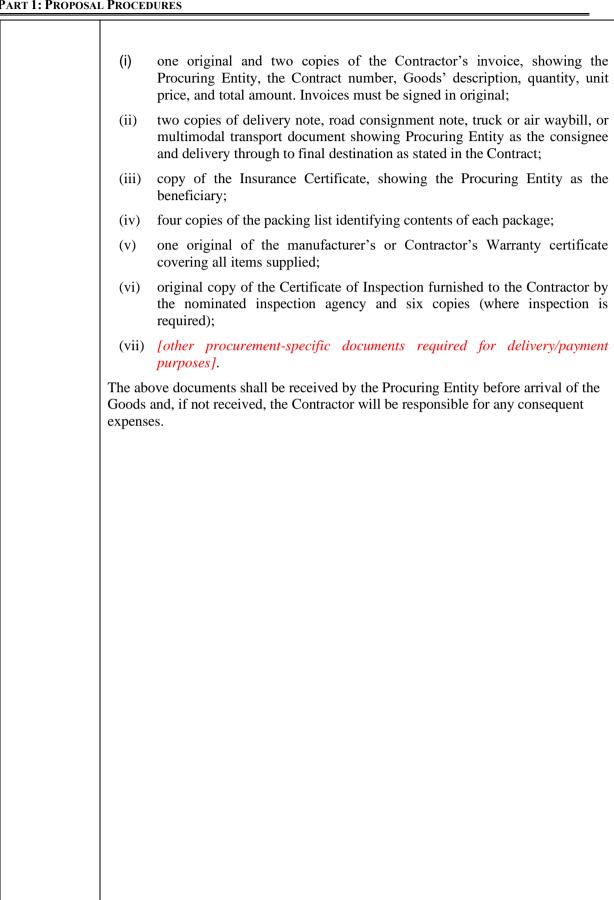
Upon shipment, the Contractor shall notify the Procuring Entity and the insurance company in writing of the full details of the shipment. In the event of Goods sent by airfreight, the Contractor shall notify the Procuring Entity a minimum of forty-eight (48) hours ahead of dispatch, the name of the carrier, the flight number, the expected time of arrival, and the waybill number. The Contractor shall email and then send by courier the following documents to the Procuring Entity, with a copy to the insurance company:

- (i) one original and two copies of the Contractor's invoice, showing the Procuring Entity as the consignee; the Contract number, Goods description, quantity, unit price, and total amount. Invoices must be signed in original;
- (ii) one original and two copies of the negotiable, clean, on-board through bill of lading marked "freight prepaid" and showing Procuring Entity as the consignee and Notify Party as stated in the Contract, with delivery through to final destination as per the Schedule of Requirements and two copies of non-negotiable bill of lading, road consignment note, truck or air waybill, or multimodal transport document, marked "freight prepaid" and showing delivery through to final destination as per the Schedule of Requirements;
- (iii) two copies of the packing list identifying contents of each package;
- (iv) copy of the Insurance Certificate, showing the Procuring Entity as the beneficiary;
- (v) one original of the manufacturer's or Contractor's Warranty Certificate covering all items supplied;
- (vi) original copy of the Certificate of Inspection furnished to the Contractor by the nominated inspection agency and six copies [state whether inspection is required];
- (vii) [any other procurement-specific documents required for delivery/payment purposes].

**Sample provision - For Goods from within Zimbabwe**Upon or before delivery of the Goods, the Contractor shall notify the Procuring Entity in writing and deliver the following documents to the Procuring Entity:

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GCC reference	Special Conditions	
GCC 22.1	<b>Insurance:</b> The Goods shall be insured [state whether as specified in the Incoterms or any alternative arrangement.].	
GCC 23.1 & 23.2	<b>Inspections and tests:</b> the tests and/or inspections of the Goods and Related Services that the Contractor is required to carry at its own expense are: [provide details including the place where the tests will be carried out or delete].	
GCC 24.1	<b>Performance security:</b> The Contractor shall provide a performance security of <i>[state a fixed amount or percentage, which shall be no more than ten (10) per cent]</i> of the Contract Price. The performance security shall be denominated in the currency of the Contract and issued by a Bank located in Zimbabwe or a foreign Bank through correspondence with a Bank located in Zimbabwe or from another financial institution acceptable to the Procuring Entity. The format shall be based on the template following the Special Conditions of Contract in this Part <i>[Delete if performance security is not required.]</i>	
GCC 24.4	Reduction of performance security [State whether the Performance Security will be progressively reduced in line with the Contractor's progress in delivering or completing the procurement requirement to which the security relates]	
GCC 25.1	Warranty: The period of the warranty shall be [state number of] months.	
GCC 25.6	<b>Failure to remedy a defect:</b> The period allowed to the Contractor to remedy a defect during the period of the Warranty shall be [state number of months or days].	
GCC 29.1	<b>Price adjustments:</b> The following price adjustments are applicable [State any arrangements for adjustment of the contract price.]	
GCC 30.1	Terms of Payment: The structure of payments shall be:	
	Sample provision	
	<b>Advance payment:</b> [State whether any advance payment, as defined in section 63 (1) of the Regulations is to be made and any security required or delete this provision.]	
	<b>On Delivery:</b> Ninety (90) per cent of the Contract Price shall be paid within a maximum of sixty (60) days of receipt of the Goods and upon submission of the documents specified in GCC Clause 13.	
	<b>On Acceptance:</b> The remaining ten (10) per cent of the Contract Price shall be paid to the Contractor within thirty (30) days after the date of the acceptance certificate for the respective delivery issued by the Procuring Entity.	
GCC 31.1	<b>Contract Administration Fee:</b> The Contract Administration Fee set out in Part V of the Fifth Schedule of the Regulations is due upon the signing of the Contract and the applicable Fee is \$ [State applicable Fee or delete].	

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PART 1: PROPOSAL PROCEDURES

### **Bank Guarantee for Performance Security**

[Delete page if no Performance Security is [This is the format for the Performance Security with GCC 18.1]	required in the SCC] y to be issued by a commercial bank in Zimbabwe in accordanc
Contract No:	Date:
То:	
[Name and address of Procuring Entity]	

#### PERFORMANCE GUARANTEES No:

We have been informed that [name of supplier] (hereinafter called "the Supplier") has undertaken, pursuant to Contract No [reference number of Contract] dated [date of Contract] (hereinafter called "the Contract") for the supply of [description of goods and related services] under the Contract.

Furthermore, we understand that, according to your conditions, Contracts must be supported by a performance guarantee.

At the request of the Supplier, we [name of bank] hereby irrevocably undertake to pay you, without cavil, delay or argument, any sum or sums not exceeding in total an amount of [insert amount in figures and in words] upon receipt by us of your first written demand accompanied by a written statement that the Supplier is in breach of its obligation(s) under the Contract conditions, without you needing to prove or show grounds or reasons for your demand of the sum specified therein.

This guarantee is valid until full recovery of the entire sum of money above stated, consequently, we must receive at the above-mentioned office any demand for payment under this guarantee in case of default.

Signature Signature