1 Bidding Procedures

BIDDING DOCUMENT

FOR THE

BIDDING DOCUMENT FOR THE SUPPLY AND DELIVERY, OF IBM LT08 DATA TAPES

PROCUREMENT REFERENCE NO: POSB 08-2024

DATE OF ISSUE 2 FEBRUARY 2024

CLOSING DATE 1 MARCH 2024

CLOSING TIME 1000 HOURS

Bidding Document for The Supply And Delivery, Of IBM LTt08 Data Tapes Procurement Reference No: POSB 08-2024

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Procuring Entity: People's Own Savings Bank

DATE OF ISSUE 2 FEBRUARY 2024

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PART 1: BIDDING PROCEDURES

References:

References to the Act are to the Public Procurement and Disposal of Public Assets Act [Chapter 22:23] and references to the Regulations are to the Public Procurement and Disposal of Public Assets (General) Regulations (Statutory Instrument No. 5 of 2018). The terms and requirements in the Act and Regulations govern the submission of Bids and should be read by the Bidder.

Procurement Reference Number: POSB 08/2024 Preparation of Bids

You are requested to bid for the supply of the services specified in the Statement of Requirements below, by completing and returning the following documentation:

- 1. Fully signed Bid Submission Sheet in this Part.
- 2. the Statement of Requirements in Part 2 showing manufacturer, country of origin a warranty period.
- 3. Relevant documents to show authorization as a dealer from Manufacturer.
- 4. Supplier Registration number showing that you are registered with the Procurement Regulatory Authority of Zimbabwe for the FY 2024.
- 5. Fully completed Bid Securing Declaration in the format specified in this Part. 6. The bidder MUST attach the following MANDATORY documents
- a. Legal Documents Certificate of Incorporation.
- b. CR14 Form (list of directors), 2024.
- c. Valid 2024 ITF 263 Tax clearance certificate.
- d. Valid VAT Certificate
- e. Detailed Company Profile.
- f. 3 Reference letters from previous customers confirming that the bidder successfully delivered Data Tapes
- g. Valid NSSA Clearance Certificate for local companies
- 7. Bidders with outstanding deliveries and who have failed to meet the agreed delivery target before will not be eligible for participation in this tender.

You are advised to carefully read the complete Bidding Document, as well as the General Conditions of Contract which are available on the Authority's website, before preparing your Bid. Part 3: Contract is provided not for completion at this stage but to enable Bidders to note the Contract terms they will enter if their Bid is successful.

The standard forms in this document may be retyped for completion but the Bidder is responsible for their accurate reproduction. All pages of the Bid must be clearly marked with the Procurement Reference Number above and the Bidder's name and any reference number.

Number of bids allowed

The bidder is not allowed to submit more than one bid, either individually or as a joint venture partner in another Bid, except as a subcontractor. A conflict of interest will be deemed to arise if bids are received from more than one Bidder owned, directly or indirectly, by the same person.

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Clarification

Clarification of the bidding document may be requested in writing by the Bidder before 16 February 2024 1400hrs and should be sent to the Procurement Management Unit, through this email: procurement@posb.co.zw to the attention of Hamunyari Madziwana or Gibson Sibanda.

Validity of Bids

The minimum period for which the Bidder's bid must remain valid is 90 (Ninety days) days from the deadline for the submission of this bid.

Submission of Bids

The technical and financial proposals should be provided as one set of tender documents.

The Bidder must mark the subject matter with the Procurement Reference Number and Description of requirements. The bids shall be submitted electronically through email.

Late bids will be rejected. The Procuring Entity reserves the right to extend the bid submission deadline but will notify the bidder if they have made it beyond the screening stage.

Date of deadline: 1 March 2024 10.00 hours

Submission address: tenders@posb.co.zw

Means of acceptance: Electronically through email

Bid opening

Due to Covid-19 Virus NO bidders and their representatives may witness the opening of bids, which will take place at the submission address immediately following the deadline.

Withdrawal, amendment or modification of Bids

A Bidder may withdraw, substitute, or modify its Bid after it has been submitted by sending a written notice, duly signed by an authorized representative. However, no Bid may be withdrawn, substituted, or modified in the interval between the deadline for submission of Bids and the expiration of the period of Bid validity specified by the Bidder or any extension of that period.

The bid submission documents should be scanned as a single document bearing the tender number and description on the tender.

Bid Prices and Discounts

The prices and discounts quoted by the Bidder in the Bid Submission Form and in the Price Schedules must conform to the requirements specified below.

Prices must be quoted as specified in the Price Schedule included in Part 2 Statement of Requirements. In quoting prices, the Bidder is free to use transportation through carriers registered in any eligible country and similarly may obtain insurance services from any eligible country. Prices quoted must include the following costs and components:

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- (a) For Goods
 - (i) the price of the Goods and the cost of delivery to the final destination, including the relevant INCOTERM, as stated in the Delivery Schedule;
 - (ii) the custom duties to be paid on the Goods on entry in Zimbabwe, if not already included;
 - (iii) Any other applicable import taxes;
 - (iv) any sales and other taxes due within Zimbabwe which will be payable on the Goods, if not already included;
 - (v) any rebate or mark-up of the local agent or representative.
 - (b) for Related Services, (other than inland transportation and other services required to convey the Goods to their final destination), whenever such Related Services are specified in the Schedule of Requirements:

the price of each item comprising the Related Services (inclusive of any applicable taxes).

Bid Security

Any bid not accompanied by a Bid Securing Declaration will be rejected by the Procuring Entity as non-responsive.

The Bid – Securing Declaration form is provided in this document.

The Bid- Securing Declaration of a Joint Venture (JV) must be in the name of the JV that submits the Bid. If the JV has not been legally constituted at the time of bidding, the Bid-Securing Declaration must be in the names of all intended partners.

Delivery Requirements

The delivery period required (from the date of contract signing) and the destination for delivery are as indicated in the Delivery Schedule in Part 2.

Bid Prices and Discounts

The prices and discounts quoted by the Bidder in the Bid Submission Form and in the Price Schedules must conform to the requirements specified below.

Prices must be quoted as specified in the Price Schedule included in Part 2 Statement of

Requirements. In quoting prices, the Bidder is free to use transportation through carriers registered in any eligible country and similarly may obtain insurance services from any eligible country. Prices quoted must include the following costs and components: (c) For Goods

- (vi) the price of the Goods and the cost of delivery to the final destination, including the relevant INCOTERM, as stated in the Delivery Schedule;
- (vii) the custom duties to be paid on the Goods on entry in Zimbabwe, if not already included;
- (viii) Any other applicable import taxes;
- (ix) any sales and other taxes due within Zimbabwe which will be payable on the Goods, if not already included.
- (x) any rebate or mark-up of the local agent or representative.

1 Bidding Procedures

- (d) for Related Services, (other than inland transportation and other services required to convey the Goods to their destination), whenever such Related Services are specified in the Schedule of Requirements:
 - i. the price of each item comprising the Related Services (inclusive of any applicable taxes).

Evaluation of Bids

Bids will be evaluated using the following methodology:

- 1. Preliminary examination to confirm that all documents required have been provided, to confirm the eligibility of the Bidder in terms of section 28 (1) of the Regulations and to confirm that the Bid is administratively compliant in terms of section 28 (2) of the Regulations.
- 2. Technical evaluation to determine substantial responsiveness to the specifications in the Statement of Requirements.
- 3. Financial evaluation and comparison to determine the evaluated price of bids and to determine the lowest evaluated bid.

Failing any stage of the evaluation process will lead to automatic disqualification and the bid will not be considered for subsequent stages.

Evaluation criteria

The Bids will be examined to confirm that all terms, conditions, and requirements of the bidding document have been complied with by the Bidder. The assessment of responsiveness shall be determined in accordance with the criteria in section 28 of the Regulations.

Evaluation of Technical Bids will include an assessment of the Bidder's technical capacity to mobilize key equipment and manpower which is substantially responsive to the Procuring Entity's Requirements.

Eligibility and Qualification Criteria

Bidders are required to meet the criteria in section 28 of the Act to be eligible to participate in public procurement and to be qualified for the proposed contract. They must therefore provide any available documentation and certify their eligibility in the Bid Submission Sheet.

To be eligible, Bidders must.

- 1. have the legal capacity to enter a contract.
- 2. not be insolvent, in receivership, bankrupt or being wound up, not have had business activities suspended and not be the subject of legal proceedings for any of these circumstances.
- 3. have fulfilled their obligations to pay taxes and social security contributions in Zimbabwe.
- 4. not have a conflict of interest in relation to this procurement requirement.
- 5. not be debarred from participation in public procurement under section 72 (6) of the Act and section 74(1) (c), (d) or (e) of the Regulations or declared ineligible under section 99 of the Act.
- 6. have the nationality of an eligible country as specified in the Special Conditions of Contract; and
- 7. have been registered with the Authority as a Supplier and have paid the applicable Supplier Registration Fee set out in Part III of the Fifth Schedule to the Regulations.

Participation in this bidding procedure is restricted to Zimbabwean bidders only.

1 Bidding Procedures

Evaluation criteria

The Procuring Entity's evaluation of a Bid will take into account, in addition to the Bid Price, the following criteria and methodologies.

- (a) **Delivery schedule**: Time is of essence for this tender hence bidders are encouraged to input their best lead time.
- (b) **Cost of major replacement components, mandatory spare parts, and service**: Bidders must state the unit prices for any high-usage and high-value items of components and spare parts, along with estimated quantities of usage in the initial period of operation. The total cost of these items and quantities will be added to the Bid price, for evaluation purposes only.
- (c) Technical evaluation. The Bids will be examined to confirm that all terms, conditions, and requirements of the bidding document have been compiled with by the Bidder. The assessment of responsiveness shall be determined in accordance with the criteria in section 28 of the Regulations. Evaluation of Technical Bids will include an assessment of the Bidder's technical capacity to mobilize key equipment and manpower which is substantially responsive to the Procuring Entity's Requirements.

Origin of Goods

All goods and related services must have as their country of origin an eligible country, as specified in the Special Conditions of Contract.

Technical Criteria

The Technical Specifications Sheet details the minimum specification of the goods required. The goods offered must meet this specification, but no credit will be given for exceeding the specification.

Bid Currency:

Bids should be priced in United States Dollars (US\$)

Payment Currency:

Payment will be done in ZWL at prevailing willing buyer willing seller rate on the date of processing.

Award of Contract

The proposed award of contract will be by issue of a Notification of Contract Award in terms of section 55 of the Act which will be effective until signature of the contract documents in accordance with Part 3: Contract

Right to Reject

The Procuring Entity reserves the right to accept or reject any Bid or to cancel the procurement process at any time prior to contract award.

1 Bidding Procedures

Corrupt Practices

The Government of Zimbabwe requires that Procuring Entities, as well as Bidders and Contractors, observe the highest standard of ethics during the procurement and execution of contracts. In pursuit of this policy:

- 1. the Procuring Entity will reject a recommendation for award if it determines that the Bidder recommended for award has, directly or through an agent, engaged in corrupt, fraudulent, collusive or coercive practices in competing for the Contract or been declared ineligible to be awarded a procurement contract under section 99 of the Act;
- 2. the Authority may under section 72 (6) of the Act impose the sanctions under section 74 (1) of the Regulations; and
- 3. any conflict of interest on the part of the Bidder must be declared.

Bid Submission Sheet

{Note to the Bidder: Complete this form with all the requested details and submit it as the first page of your Bid. Attach the completed Statement of Requirements and any other documents requested in Part 1. Ensure that your Bid is authorised in the signature block below. A signature and authorisation on this form will confirm that the terms and conditions of this Bid prevail over any attachments. If your Bid is not authorised, it may be rejected. If the Bidder is a Joint Venture (JV), the Bid must be signed by an authorized representative of the JV on behalf of the JV, and so as to be legally binding on all the members as evidenced by a power of attorney signed by their legally authorized representatives.

The bidder must mark as "CONFIDENTIAL" information in their Bid which is confidential to their business. This may include proprietary information, trade secrets or commercial or financially sensitive information}.

PROCUREMENT REFERENCE NO: POSB 08-2024 Part	
1 Bidding Procedures	

Procurement Reference Number:			
Subject of Procurement:			
Name of Bidder:			
Bidder's Reference Number:			
Date of Bid:			
We offer to perform the services listed in the Statement of Requirements to the indicated specifications and standards, at the prices indicated on the attached Price Schedule and in accordance with the terms and conditions stated in your Bidding Document referenced above.			
We confirm that we meet the eligibility criteria specified in Part 1: Procedures of Bidding.			
We declare that we are not debarred from bidding and that the documents we submit are true and correct.			
The validity period of our bid is: {days} from the date of submission.			
We confirm that the prices quoted in the attached Price Schedule are fixed and firm for the duration of the validity period and will not be subject to revision, variation or adjustment.			
Bid Authorized by:			
Signature			
Position: Date:(DD/MM/YY) Authorised			
for and on behalf of:			
Company			
Address:			

PROCUREMENT REFERENCE NO: POSB 08-2024

PART 2 STATEMENT OF REQUIREMENTS

PART 2: STATEMENT OF REQUIREMENTS

People's Own Savings Bank invites qualified bidders for the Supply and Delivery of IBM LT08 Data Tapes. The following specific requirements to be procured complement, supplement, or amend the provisions in the Bidding Procedures. Whenever there is a conflict, the provisions set out below prevail over those in the Bidding Procedures.

LOT	Item	Unit of	Quantity	Manufacturer	Letter of
#	Description	measure		and Country of Origin {to be provided by the Bidder}	Authority/Dealership license from Manufacturer {to be provided by the Bidder}
1	IBM LT08 Data Tapes	Each	576		

Declaration by the Accounting Officer

I declare that the procurement is based on neutral and fair technical requirements and bidder qualifications.

G ChangundaSignature Date

Chief Executive Officer

Signed on 31 Jan 2024, 3:46 PM CAT

Technical Specification and Compliance Sheet

Name of Bidder:

PROCUREMENT REFERENCE NO: POSB 08-2024

PART 2 STATEMENT OF REQUIREMENTS

Bidder's Reference Number:

The Goods and Related Services must comply with following Technical Specifications and Standards:

[Columns a and b are completed by the Procuring Entity. Column c must be completed by the Bidder to indicate the full specification of the items offered and their compliance with the specification required (in Column b)]

а	b	c
		{Confirm full specification of items offered by Bidder <u>and</u> compliance of items to detail in column b}
1	IBM LT08 Data Tapes	

The detailed technical evaluation will examine the technical specification of the items offered in column c and determine whether this meets the minimum specification in column b. Bidders must complete column C or their tender will be rejected. Bidders are required to include technical literature to positively support the details provided in column c.

PROCUREMENT REFERENCE NO: POSB 08-2024

PART 2 STATEMENT OF REQUIREMENTS

List of Services and Price Schedule

Note to Bidders: Complete the currency of your quotation and the unit and total rates for each item listed below.

	Currency of Quotation/Contract	t: USD
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People's Own Savings Bank invites interested and qualified bidders for the supply and delivery of IBM LT08 Data Tapes

LOT	Description of Services	Unit of measure	Input Quantity	Unit Rate	Total Price ²	Delivery period
1	IBM LT08 Data Tapes	Each	576			
			Other addi	tional costs if		
			VAT			
			Total			

- Note 1: Lots and packages should be shown as separate items.
- Note 2: Include any additional costs, such as hire or purchase of equipment to perform the services.
- Note 2: The description or quantity must indicate the unit of measure where relevant.
- Note 4: Include any additional costs, such as installation or commissioning.

The price to be quoted in the Price Schedule must be the total price of the bid, excluding any discounts offered.

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PART 2 STATEMENT OF REQUIREMENTS

Delivery Schedule

Name of Bidder:

Bidder's Reference Number:

{Note to Bidders: If the delivery period offered, or any other details, differ from the requirements below, this should be stated in your tender}.

Lot No	Description of Goods	Quantity	Unit of Measure	Delivery Date Required by Procuring Entity and applicable INCOTERM	Bidder's offered Delivery period
				[Completed by Procuring Entity]	{to be provided by the Bidder}
1	IBM LT08 Data Tapes	576	Each	Within 6 weeks of issuance of Purchase Order DDP INCOTERM	

The delivery period required is measured from the date of the signing of the Contract between the Procuring Entity and the Bidder.

The Project Site for delivery of the goods is the final destination:

POSB HEAD OFFICE CAUSEWAY BUILDING CNR 3RD AND CENTRAL AVENUE, HARARE

PART 3 CONTRACT

PART 3 CONTRACT

PART 3 CONTRACT

CONTRACT AGREEMENT

PART 3 CONTRACT

{For completion with the authorised representative of the Procuring Entity following Notification of Contract Award.} Procurement Reference:

THIS CONTRACT AGREEMENT is made the [insert: date] day of [insert: month], [insert: year].

BETWEEN

- (1) [insert complete name of Procuring Entity], a [insert description of type of legal entity, for example, an agency of the Ministry of of the Government of Zimbabwe, or corporation incorporated under the laws of Zimbabwe] and having its principal place of business at [insert full postal address of Procuring Entity]
 - (hereinafter called "the Procuring Entity"), and
- (2) [insert name of Contractor], a corporation incorporated under the laws of [insert: country of Contractor] and having its principal place of business at [insert full postal address of Contractor] (hereinafter called "the Contractor").

WHEREAS the Procuring Entity invited Bids for certain Services, viz., [insert brief description of Services] and has accepted a Bid by the Contractor for the performance of those Services in the sum of [insert Contract Price in words and figures, expressed in the Contract currency] (hereinafter called "the Contract Price").

THE PROCURING ENTITY AND THE CONTRACTOR AGREE AS FOLLOWS:

- 1. In this Agreement words and expressions shall have the same meanings as are respectively assigned to them in the General and Special Conditions of Contract referred to below.
- 2. The following documents shall constitute the Contract between the Procuring Entity and the Contractor, and each shall be read and construed as an integral part of the Contract:
- (a) This Contract Agreement;
- (b) Special Conditions of Contract;
- (c) General Conditions of Contract;
- (d) Schedule of Requirements;
- (e) The Contractor's Bid Submission Sheet, List of Services and Price Schedule and Statement of Methodology, Work Plan and Schedule;
- (f) The Procuring Entity's Notification of Contract Award; (g) [Add here any other document(s)].

PART 3 CONTRACT

- 3. This Contract Agreement shall prevail over all other Contract documents. In the event of any discrepancy or inconsistency within the Contract Documents, then the documents shall prevail in the order listed above.
- 4. In consideration for the payments to be made by the Procuring Entity to the Contractor as mentioned below, the Contractor hereby agrees with the Procuring Entity to provide the Services and to remedy any defects in them in conformity with the Contract.
- 5. The Procuring Entity hereby agrees to pay the Contractor, in consideration for the performance of the Services and the remedying of any defects in them, the Contract Price or such other sum as may become payable under the Contract at the times and in the manner prescribed by the Contract.

IN WITNESS WHEREOF the parties hereto have caused this Agreement to be executed in accordance with the laws of Zimbabwe on the day, month and year indicated above. For and on behalf of the Procuring Entity

Signed:	
Name:	
In the capacity of:	[Title or other appropriate designation]

For and on behalf of the Contractor

Signed:	
Name:	
In the capacity of:	[Title or other appropriate designation]

General Conditions of Contract

Any resulting contract is subject to the Zimbabwe General Conditions of Contract (GCC) for the Procurement of Non-Consulting Services (copy available on the Authority's website) except where modified by the Special Conditions below.

PART 3 CONTRACT

Special Conditions of Contract

Procurement Reference Number:	

The clause numbers given in the first column correspond with the relevant clause number of the General Conditions of Contract.

GCC	Special Conditions
reference	

П	
GCC 3.6 and	Authorised representatives:
8.1	The authorised representative of the Procuring Entity is <i>[names and contact details, including address for delivery of notices]</i> .
	The authorised representative of the Contractor is {names and contact details, including address for delivery of notices}.
GCC 7.4	
	Ineligible countries: Nationals of the following countries are ineligible to be a Contractor or Sub-Contractor under this Contract. [State none if no countries ineligible.]
GCC 18.1	Liquidated damages: The rate of liquidated damages shall be [State amount as a rate per day or delete if liquidated damages do not apply].
GCC 19.1	Commencement of Services: The date or period of time for commencement of services is [state date or period of time].
GCC 20.1	Completion of Services: The date for completion of Services or the period within which the Services are required to be performed is <i>[state date or period of time]</i> .
GCC 22.2	
	Contract price: Costs specifically excluded from the Contract price are [list excluded cost items].
GCC 22.3	Payment schedule: The terms of payment shall be [State:
	For regularly performed services: the specified period (usually one calendar month)
	for which payment will be made for the total amount of
	Services performed during that period; ii. For single or occasional services: the time after completion (usually 60 days) within which payment will be made.]

PART 3 CONTRACT

GCC 23.1	Price adjustment: [State whether prices will be fixed for the Contract Period or any adjustment factor that shall apply.]	
GCC 24.2	Payment procedure: [State any other documentation that must accompany the Contractor's invoice.]	
GCC 28.1	Insurance to be taken out by the Contractor: [The risks and the coverage shall be as follows:	
GCC reference	Special Conditions	
	Third Party motor vehicle liability insurance in respect of motor vehicles operated in Zimbabwe by the Contractor or its Personnel or any Sub-Contractor or their Personnel, with a minimum coverage of [insert amount and currency]; Third Party liability insurance, with a minimum coverage of [insert amount and currency]; professional liability insurance, with a minimum coverage of [insert amount and currency]; employer's liability and workers' compensation insurance in respect of the Personnel of the Contractor and of any Sub-Contractor, in accordance with the relevant provisions of laws of Zimbabwe, as well as, with respect to such Personnel, any such life, health, accident, travel or other insurance as may be appropriate; and insurance against loss of or damage to equipment purchased in whole or in part with funds provided under this Contract. [Note: Delete what is not applicable].	
GCC 30.1	Contract Administration Fee: The Contract Administration Fee set out in Part V of the Fifth Schedule of the Regulations is due upon the signing of the Contract and the applicable Fee is \$ [State applicable Fee or delete].	
GCC 35.1	Performance Security: [State whether a Performance Security is required and, if so, the amount and form of such security, which must not exceed ten (10) percent of the Contract value.]	

PART 3 CONTRACT

Bank Guarantee for Performance Security

[Delete page if no Performance Security is required in the SCC]

[This is the format for the Performance Security to be issued by a commercial bank in Zimbabwe in accordance with GCC 18.1]

Contract No:	Date:
To:	
[Name and address of Procuring Entity]	

PERFORMANCE GUARANTEES No:

We have been informed that [name of supplier] (hereinafter called "the Supplier") has undertaken, pursuant to Contract No [reference number of Contract] dated [date of Contract] (hereinafter called "the Contract") for the supply of [description of goods and related services] under the Contract.

Furthermore, we understand that, according to your conditions, Contracts must be supported by a performance guarantee.

At the request of the Supplier, we [name of bank] hereby irrevocably undertake to pay you, without cavil, delay or argument, any sum or sums not exceeding in total an amount of [insert amount in figures and in words] upon receipt by us of your first written demand accompanied by a written statement that the Supplier is in breach of its obligation(s) under the Contract conditions, without you needing to prove or show grounds or reasons for your demand of the sum specified therein.

D 3	a
PART 3	CONTRACT

This guarantee is valid until full recovery of the entire sum of money above stated, consequently, we must rece	ive at
the above-mentioned office any demand for payment under this guarantee in case of default.	

Signature	Signature